



# Fairbanks North Star Borough

## GENERAL SERVICES DEPARTMENT

Procurement  
purchasing@fnsb.gov  
Main: (907) 459-1297  
Fax: (907) 459-1100

### MEMORANDUM

**TO:** Matt Cooper, Finance Committee Chair  
Fairbanks North Star Borough Assembly

**THROUGH:** Bryce Ward, Borough Mayor *BW* for BW

**FROM:** Cory T. Beal, Chief Procurement Officer *CTB*  
General Services Department

**DATE:** December 2, 2021

**SUBJECT:** RECOMMENDATION TO APPROVE AWARD  
NASPO/ValuePoint Alaska State Contract #2015PC0009  
Storage Addition

**CONTRACTOR:** **Government Computer Sales, Inc.**

**CONTRACT AMOUNT:** **\$116,039.00**

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The Department of Digital Services recommends Assembly Finance Committee approval of the quote, as submitted by **Government Computer Sales, Inc.** in the amount of **\$116,039.00**.

The project consists of increases to storage available on FNSB servers for both continued normal usage and the upcoming GIS Imagery project.

Funding for this project has been made available by Ordinance Number 2021-20-20.

As allowed under FNSB Code 16.08.040 Cooperative Purchasing, the Borough will make this purchase utilizing the NASPO/ValuePoint, Contract Award No. 2015PC0009.

Please place this recommendation to award on the Assembly Finance Committee agenda for the meeting to be held **December 2, 2021**.

Attached is the documentation package provided by the Department of Digital Services.





# Fairbanks North Star Borough

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**DIGITAL SERVICES**  
**Administration**

Main: (907) 459-1488  
Fax: (907) 459-1486

## MEMORANDUM

To: Cory Beal, Chief Procurement Officer  
Through: Blake Moore, Director, Digital Services *BM*  
From: Heather Havel, Manager, Network Operations *HH*  
Date: October 19, 2021  
Subject: 2015PC0009  
Storage Addition  
Recommendation to Award

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Action Requested: The Department of Digital Services recommends award of the Storage Addition to Government Computer Sales, Inc. for an amount of \$116,039.

Project Description: This increases our storage available to servers for both continued normal usage as well as the upcoming GIS Imagery Project.

Funding: Ordinance 2021-20-20



Quote # 90563

Date 10/12/2021

# QUOTATION

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**Quoted To:**

Sean Patzer  
Fairbanks North Star Borough  
spatzer@co.fairbanks.ak.us  
(907) 459-1463

**From:**

Randy Inglis  
Toll Free: (866) 424-2766 ext 2275  
Fax: (888) 349-2801  
Email: ringlis@gcsit.com

We are pleased to Quote as follows:

**RE: FNSB - EMC Unity 300F Expansion OPT2 Line-Item**

itm	Qty	Description	Unit Price	Amount
1	11	HARDWARE: EMC UNITY AFA 7.68TB SSD 25X2.5 UPG (D3F-2SFXL2-7680U)	\$10,325.00	\$113,575.00
2	1	SUPPORT: EMC PROSUPPORT W/NBD-HARDWARE SUPPORT (M-PS-HWE-005)	\$1,514.00	\$1,514.00
3	1	SERVICE: EMC PD FOR UNITY AF HW (PS-PD-UXAHWEX)	\$950.00	\$950.00

**Notes**

Price is delivered.  
  
Support: 2 Mos ProSupport NBD  
  
EMC NASPO/ValuePoint AK State Contract: 2015PC0009  
EMC NASPO/ValuePoint Master Agreement: MNWNC-109  
  
Please email PO to Randy @ ringlis@gcsit.com

Above Pricing good for 20 days Unless otherwise noted quoted prices include shipping. Please reference Quote # 90563 when placing orders or making inquiries. All product and pricing information is based on latest information available. Subject to change without notice or obligation.

**TOTAL: \$116,039.00**

FUND VERIFICATION

RCVD 121 NOV 9 9:26

to be completed by originating department

DEPARTMENT / DIVISION: Digital Services/Network Operations IFB / RFP NO.: \_\_\_\_\_

PURPOSE / PROJECT NAME: Storage Addition

DESCRIPTION: Increase the storage on the Remote Data Center storage to support operations

Est. Cost: \$116,039 Est. Contingency: \_\_\_\_\_ Total Cost: \$116,039

SOURCE OF FUNDS:

Account No: <u>052324-72012</u>	Amount: <u>55,000</u>	<input type="checkbox"/>
Account No: <u>052324-61950</u>	Amount: <u>1,514</u>	<input type="checkbox"/>
Account No: <u>TECI05-72012</u>	Amount: <u>59,525</u>	<input type="checkbox"/>
Total: <u>116,039</u>		

\*Match ?  
[√ if Yes]

*to be completed by Accounting*

**Grant or Match ? [√ if Yes]	Ordinance Number	Accounting Verification
	<u>2021-20</u>	<u>M.GROSS</u>
	<u>2021-20</u>	<u>M.GROSS</u>
	<u>2021-20</u>	<u>KT</u>
Date: <u>11/4/21</u>		

\*If the source of funds above will be used to meet the matching requirements of a grant, please indicate with a √.

\*\*If the source of funds is a Grant OR a Match to a grant, be sure the preparer has attached a copy of the grant agreement.

[Signature]  
Project Manager  
10-21-21  
Date

[Signature]  
Division Manager  
10-21-21  
Date

[Signature]  
Department Director  
10-21-21  
Date

to be completed by Accounting

On the date signed above by Accounting, fund sources shown above are sufficient to pay the costs of the requested action and may legally be used for this purpose.

Local bidder preference (FNSB 16.16.050) is prohibited.

\*\*\*Local bidder preference (FNSB 16.16.050) is allowed.

- Funding Source U.S. DOT - FTA
- Funding Source U.S. DOT - all other
- Funding Source Federal Common Rule
- Funding Source Other \_\_\_\_\_ (Note the agency)
- Funding Source N/A

[Signature]  
Chief Accountant or Grants Accountant  
11/9/21  
Date

\*\*\* NOTE: If local bidder preference is allowed, a change in funding source, which impacts this determination, is not permissible after the opening date and time of an Invitation for bid (IFB).