



# Fairbanks North Star Borough General Services

907 Terminal Street • PO Box 71267 • Fairbanks, Alaska 99707-1267  
907/459-1297 • FAX 459-1100

## MEMORANDUM

**TO:** Mindy O'Neill, Presiding Officer  
Fairbanks North Star Borough Assembly

**THROUGH:** Bryce Ward, Borough Mayor *BW* for BW

**FROM:** Cory T. Beal, Chief Procurement Officer *CTB*  
General Services Department

**DATE:** May 20, 2021

**SUBJECT:** RECOMMENDATION TO APPROVE AWARD  
H-GAC Cooperative Contract 20-00504  
911 System Replacement

**CONTRACTOR:** **Comtech Solacom Technologies, Inc.**

**CONTRACT AMOUNT:** **\$959,053.30**

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The Department of Emergency Operations recommends Assembly approval of a contract with Comtech Solacom Technologies, Inc. in the amount of **\$601,328.70** for the first year and a total of **\$959,053.30** if all four (4) one-year renewals are exercised.

The contract consists of replacing the 911 call-taking system application, hardware, ALI database solution, and maintenance and support.

Funding for this project has been made available by Ordinance Numbers 2020-01 and 2019-20-1U.

As allowed under FNSB Code 16.08.040, Cooperative Purchasing, the Borough will be utilizing the cooperative contract through H-GAC for this purchase.

Please place this recommendation to award on the Special Assembly Meeting agenda for the meeting to be held May 20, 2021.

Attached is the documentation package provided by the Department of Emergency Operations.



# Fairbanks North Star Borough

## DEPARTMENT OF EMERGENCY OPERATIONS

Main: (907) 459-1481  
Fax: (907) 459-1119

### MEMORANDUM

TO: Cory T. Beal  
Chief Procurement Officer

THROUGH: David Gibbs   
Director of Emergency Operations

FROM: Brad Paulson   
Emergency Services Administrator

DATE: April 30, 2021

SUBJECT: 911 System Replacement  
Recommendation to Award

The Department of Emergency Operations recommends award of a contract for the replacement of its 911 system to: **Comtech Solacom Technologies, Inc.**

The Borough will pay the Contractor **\$601,328.70** during the first year for the one-time purchase of a 911 call-taking application, hardware, ALI database solution; and the first year of maintenance and support. There are four optional annual renewals available in the amount of approximately **\$89,500/yr**. The total value of one-time and five-year recurring costs if the Borough exercises all renewals during the life of the agreement is **\$959,053.30**.

This contract provides for the full replacement of the 911 System Application and Hardware and include five years of maintenance and support.

Ordinance No. 2020-01  
Ordinance No. 2019-20-1U

## FUND VERIFICATION

*to be completed by originating department*

DEPARTMENT / DIVISION: Emergency Operations/Enhanced 911 IFB / RFP NO.: \_\_\_\_\_

PURPOSE / PROJECT NAME: 911 System Replacement

DESCRIPTION: Replacement of the current 911 system application and hardware.

Est. Cost: \$601,328.70 Est. Contingency: - Total Cost: \$ 601,328.70

GENERAL SERVICES

RCVD 721 MAY 3 9:53

SOURCE OF FUNDS:

Account No: LENSYS-61950 Amount: \$601,328.70

Account No: \_\_\_\_\_ Amount: \_\_\_\_\_

Account No: \_\_\_\_\_ Amount: \_\_\_\_\_

Total: \$601,328.70

\*Match ?  
[  if Yes ]

<i>to be completed by Accounting</i>		
** Grant or Match ? [ <input checked="" type="checkbox"/> if Yes ]	Ordinance Number	Accounting Verification
	<u>2019-20-14</u>	<u>KT</u>
	<u>2021-01</u>	
Date: <u>4/30/2021</u>		

\*If the source of funds above will be used to meet the matching requirements of a grant, please indicate with a .

\*\*If the source of funds is a Grant OR a Match to a grant, be sure the preparer has attached a copy of the grant agreement.

[Signature]  
Project Manager  
4/30/2021  
Date

[Signature]  
Division Manager  
4/30/2021  
Date

[Signature]  
Department Director  
4/30/2021  
Date

*to be completed by Accounting*

On the date signed above by Accounting, fund sources shown above are sufficient to pay the costs of the requested action and may legally be used for this purpose.

Local bidder preference (FNSB 16.16.050) is prohibited. \_\_\_\_\_

\*\*\*Local bidder preference (FNSB 16.16.050) is allowed. X

- Funding Source U.S. DOT - FTA
- Funding Source U.S. DOT - all other
- Funding Source Federal Common Rule
- Funding Source Other \_\_\_\_\_ (Note the agency)
- Funding Source N/A

[Signature] Chief Accountant or Grants Accountant Date 5/3/21

\*\*\* NOTE: If local bidder preference is allowed, a change in funding source, which impacts this determination, is not permissible after the opening date and time of an Invitation for bid (IFB).